



How We Put the “YOUR” in Your Concrete Guy

Almost 15 years ago, as an owner of a thriving floor maintenance company, I began to notice decorative concrete floors popping up in new retail establishments. Because of their ease of maintenance I quickly realized that concrete floors were not a good thing to the floor maintenance business. And... they looked really cool! After much investigation, training, and investment we began our transition to the well respected and highly rated decorative concrete contractor that we are today.

In addition to the excellent relationships we have built with small to medium size retailers, restaurant owners, and manufacturers, we have built a large niche working on Oregon's many old and unique basement floors. We were the first company in Portland to recognize that the most durable floor for an Oregon basement is a decorative concrete floor. Today we are responsible for turning more basement floors into unique, classic, “industrial chic” works of art than any other company in town. From new construction to hundred year old floors that have been tiled, carpeted, painted, roughed up, flooded, and worse are all transformed into durable, spill proof, kid proof, flood proof surfaces that will last a lifetime.

The past few months we have had growing concern about our area of expertise. We welcome competition. In fact, during large parts of the year our small, well trained crew is booked out up to 8 weeks. What concerns us is the quality of the competition. Every week we receive calls from someone who has sealer peeling up, or whitening out. Overlays that are delaminating or color fading. Unable to get the original installer to make it right, they ask us to fix it. This is often a costly process.

These poor installations give decorative concrete a bad name. A product that, if installed properly, should last forever with very little maintenance. Decorative concrete is an art form on a surface that can be unpredictable. Performing the proper profiling, using tested and approved materials, preparing on-site color samples, and being aware that there are people living in the house are all prerequisites for a successful project.

Even though you may decide to use another company, as Your Concrete Guy, we would like to suggest the following steps in procuring your decorative concrete or specialty epoxy application contractor.

1. Check references.
2. See a photo gallery of completed work or visit job sites.
3. Make sure they have the proper equipment to perform the job. (The most common problem we hear is how a contractor ground the concrete and dusted out the entire house. Make sure they have the proper ventilation and vacuuming equipment.)
4. Inquire about materials. There are a lot of different products on the market. Proper high grade sealer is the single most important aspect of decorative concrete.
5. Check reviews about the company and their crews.
6. We pride ourselves on friendliness, cleanliness, meeting time lines, and disrupting your home or store front as little as possible. We use state of the art equipment and only the finest materials. We stand behind our work and have the references to prove it. Let us know if YOUR Concrete Guy can help.